

Independent Auditor's Report on the

Combined Financial Statements of

**National Wild Turkey Federation, Inc.
and Affiliates**

as of and for the years ended August 31, 2022 and 2021

SCOTT  COMPANY

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Independent Auditor's Report

To the Board of Directors
National Wild Turkey Federation, Inc. and Affiliates
Edgefield, South Carolina

Opinion

We have audited the accompanying combined financial statements of the National Wild Turkey Federation, Inc. (a nonprofit organization) and Affiliates (collectively, the "Federation"), which comprise the combined statements of financial position as of August 31, 2022 and 2021, the related combined statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended and the related notes to the combined financial statements.

In our opinion, the combined financial statements present fairly, in all material respects, the financial position of the Federation as of August 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Combined Financial Statements section of our report. We are required to be independent of the Federation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Federation's ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Combined Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Federation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Federation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The combining statement of financial position and combining statement of activities and changes in net assets are presented for purposes of additional analysis and are not required parts of the combined financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and is also not a required part of the combined financial statements.

The combining statement of financial position, combining statement of activities and changes in net assets, and schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to, the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the combined financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 1, 2022, on our consideration of the Federation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Federation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Federation's internal control over financial reporting and compliance.

Scott and Company LLC

Columbia, South Carolina
December 1, 2022

National Wild Turkey Federation, Inc. and Affiliates
 Combined Statements of Financial Position
 August 31,

	2022	2021
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 14,760,621	\$ 7,304,179
Donor restricted cash and cash equivalents	6,826,182	7,474,869
Accounts receivable, net	1,957,111	2,518,087
Prepaid merchandise	663,686	477,656
Inventories	320,347	479,219
Land held for sale	1,369,998	2,455,572
Other current assets	28,875	30,417
Total current assets	25,926,820	20,739,999
Land, building, and equipment, net of accumulated depreciation	11,932,730	12,545,404
Total assets	\$ 37,859,550	\$ 33,285,403
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable	\$ 1,535,717	\$ 1,997,474
Accrued expenses	789,245	729,822
Current portion of refundable advance	-	264,916
Deferred revenues	4,181,802	4,442,181
Total current liabilities	6,506,764	7,434,393
Long-Term Liabilities:		
Accrued compensated absences, net of current portion	497,893	408,881
Refundable advance, net of current portion	-	1,735,084
Total long-term liabilities	497,893	2,143,965
Total liabilities	7,004,657	9,578,358
Net Assets:		
Without donor restrictions	23,928,711	16,232,176
With donor restrictions	6,926,182	7,474,869
Total net assets	30,854,893	23,707,045
Total liabilities and net assets	\$ 37,859,550	\$ 33,285,403

The accompanying notes are an integral part of these financial statements.

National Wild Turkey Federation, Inc. and Affiliates
 Combined Statements of Activities and Changes in Net Assets
 Years Ended August 31,

	2022	2021
Change in Net Assets Without Donor Restrictions:		
Support and Revenue:		
Membership dues	\$ 12,536,827	\$ 8,555,251
Contributions	1,299,008	1,758,239
Advertising income	719,786	619,437
Federal grants and contracts	3,688,826	3,246,863
Other federal grant revenue	3,350,447	3,575,300
Program services	29,177,308	23,205,363
Total Support and Revenue	50,772,202	40,960,453
Net assets released from donor restrictions	1,821,357	1,109,847
	52,593,559	42,070,300
Expenses:		
Program services:		
Education	3,236,350	2,407,612
Membership activities	3,004,725	2,569,659
Conservation activities	13,877,025	13,075,326
General program services	17,758,642	11,511,104
Supporting services:		
Management and general	6,537,119	4,929,252
Fundraising	1,633,869	1,635,667
Total Expenses	46,047,730	36,128,620
Non-operating revenue:		
Net gain on sale of assets	1,150,706	293,553
Change in Net Assets Without Donor Restrictions	7,696,535	6,235,233
Change in Net Assets With Donor Restrictions:		
Super fund contributions	108,086	386,447
Other contributions	1,164,477	75,000
Interest income	107	97
Net assets released from donor restrictions	(1,821,357)	(1,109,847)
Change in Net Assets With Donor Restrictions	(548,687)	(648,303)
Change in net assets	7,147,848	5,586,930
Net assets, beginning of year	23,707,045	18,120,115
Net assets, end of year	\$ 30,854,893	\$ 23,707,045

The accompanying notes are an integral part of these financial statements.

National Wild Turkey Federation, Inc. and Affiliates
 Combined Statement of Functional Expenses
 Year Ended August 31, 2022

	Program Services				Supporting Services				Total
	Education	Membership	Conservation	General Program Services	Total Program Services	Management and General	Fundraising	Total Supporting Services	
Salaries and related expenses:									
Salaries	\$ 477,958	\$ 825,338	\$ 3,959,262	\$ 3,793,490	\$ 9,056,048	\$ 3,180,680	\$ 1,016,249	\$ 4,196,929	\$ 13,252,977
Employee retirement benefits	13,042	22,521	108,034	103,512	247,109	86,790	-	86,790	333,899
Payroll taxes	33,112	57,178	274,293	262,808	627,391	220,353	70,404	290,757	918,148
Total salaries and related expenses	<u>524,112</u>	<u>905,037</u>	<u>4,341,589</u>	<u>4,159,810</u>	<u>9,930,548</u>	<u>3,487,823</u>	<u>1,086,653</u>	<u>4,574,476</u>	<u>14,505,024</u>
Banquet expenses:									
Banquet merchandise	-	-	-	6,097,997	6,097,997	-	-	-	6,097,997
Banquet support	-	-	-	63,325	63,325	-	-	-	63,325
Banquet incentives	-	-	-	680,575	680,575	-	-	-	680,575
Super Fund banquet percentage	-	-	-	259,480	259,480	-	-	-	259,480
Total banquet expenses	<u>-</u>	<u>-</u>	<u>-</u>	<u>7,101,377</u>	<u>7,101,377</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>7,101,377</u>
Other expenses:									
Bank charges	-	-	-	598,560	598,560	-	-	-	598,560
Communications	150,594	-	-	-	150,594	-	-	-	150,594
Computer expense	24,217	89,208	24,217	89,208	226,850	24,217	8,895	33,112	259,962
Convention expense	-	-	-	2,971,670	2,971,670	12,263	-	12,263	2,983,933
Grants expense	-	-	5,565,219	-	5,565,219	-	-	-	5,565,219
Insurance	93,599	161,627	775,346	742,883	1,773,455	622,876	199,013	821,889	2,595,344
Membership acquisition	-	936,658	-	-	936,658	-	30,919	30,919	967,577
Non-banquet merchandise	-	-	-	423,480	423,480	-	-	-	423,480
Advertising	-	-	-	-	-	2,337	-	2,337	2,337
Media and publications	1,320,049	-	-	-	1,320,049	-	-	-	1,320,049
Meetings	5,085	10,170	36,602	46,773	98,630	174,966	-	174,966	273,596
Outreach	158,469	-	-	-	158,469	-	-	-	158,469
Outdoor Education Center	8,078	-	8,077	-	16,155	-	-	-	16,155
Palmetto Shooting Complex	-	-	-	474,354	474,354	-	-	-	474,354
Postage	387,734	25,274	-	23,598	436,606	11,579	8,798	20,377	456,983
Professional fees	-	-	-	-	-	1,505,754	-	1,505,754	1,505,754
Repairs and maintenance	24,257	24,257	51,043	24,257	123,814	24,257	-	24,257	148,071
Shoot expense	-	-	-	256,243	256,243	-	-	-	256,243
Super Fund	-	-	2,495,817	-	2,495,817	-	-	-	2,495,817
Supplies	4,061	7,936	5,661	12,180	29,838	4,548	3,501	8,049	37,887
Telephone and utilities	64,888	88,056	41,489	78,593	273,026	41,492	456	41,948	314,974
Travel	298,433	567,591	146,367	538,317	1,550,708	87,821	147,528	235,349	1,786,057
Other expenses	64,124	80,261	59,650	108,689	312,724	66,396	148,106	214,502	527,226
Total other expenses	<u>2,603,588</u>	<u>1,991,038</u>	<u>9,209,488</u>	<u>6,388,805</u>	<u>20,192,919</u>	<u>2,578,506</u>	<u>547,216</u>	<u>3,125,722</u>	<u>23,318,641</u>
Total expenses before depreciation and amortization	<u>3,127,700</u>	<u>2,896,075</u>	<u>13,551,077</u>	<u>17,649,992</u>	<u>37,224,844</u>	<u>6,066,329</u>	<u>1,633,869</u>	<u>7,700,198</u>	<u>44,925,042</u>
Depreciation and amortization	<u>108,650</u>	<u>108,650</u>	<u>325,948</u>	<u>108,650</u>	<u>651,898</u>	<u>470,790</u>	<u>-</u>	<u>470,790</u>	<u>1,122,688</u>
Total expenses	<u>\$ 3,236,350</u>	<u>\$ 3,004,725</u>	<u>\$ 13,877,025</u>	<u>\$ 17,758,642</u>	<u>\$ 37,876,742</u>	<u>\$ 6,537,119</u>	<u>\$ 1,633,869</u>	<u>\$ 8,170,988</u>	<u>\$ 46,047,730</u>

The accompanying notes are an integral part of these financial statements.

National Wild Turkey Federation, Inc. and Affiliates
 Combined Statement of Functional Expenses
 Year Ended August 31, 2021

	Program Services					Supporting Services			
	Education	Membership	Conservation	General Program Services	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total
Salaries and related expenses:									
Salaries	\$ 569,670	\$ 738,403	\$ 3,556,018	\$ 3,360,591	\$ 8,224,682	\$ 2,986,306	\$ 1,071,787	\$ 4,058,093	\$ 12,282,775
Employee retirement benefits	14,809	19,195	92,440	87,359	213,803	77,630	-	77,630	291,433
Payroll taxes	39,631	51,369	247,384	233,789	572,173	207,751	74,562	282,313	854,486
Total salaries and related expenses	624,110	808,967	3,895,842	3,681,739	9,010,658	3,271,687	1,146,349	4,418,036	13,428,694
Banquet expenses:									
Banquet merchandise	-	-	-	3,394,849	3,394,849	-	-	-	3,394,849
Banquet support	-	-	-	45,377	45,377	-	-	-	45,377
Banquet incentives	-	-	-	547,525	547,525	-	-	-	547,525
Super Fund banquet percentage	-	-	-	(13,154)	(13,154)	-	-	-	(13,154)
Total banquet expenses	-	-	-	3,974,597	3,974,597	-	-	-	3,974,597
Other expenses:									
Bank charges	-	-	-	397,169	397,169	-	-	-	397,169
Communications	139,661	-	-	-	139,661	-	-	-	139,661
Computer expense	16,161	58,209	16,161	58,210	148,741	16,161	3,295	19,456	168,197
Convention expense	-	-	-	426,344	426,344	-	-	-	426,344
Grants expense	-	-	6,271,790	297,041	6,568,831	-	-	-	6,568,831
Insurance	128,071	166,005	799,453	755,518	1,849,047	671,372	240,956	912,328	2,761,375
Membership acquisition	-	773,624	-	-	773,624	-	41,207	41,207	814,831
Non-banquet merchandise	-	-	-	416,984	416,984	-	-	-	416,984
Advertising	-	-	-	-	-	745	-	745	745
Media and publications	525,452	-	-	-	525,452	-	-	-	525,452
Meetings	1,230	2,458	-	2,458	6,146	120,255	-	120,255	126,401
Outreach	122,872	-	-	-	122,872	-	-	-	122,872
Outdoor Education Center	2,491	-	2,490	-	4,981	-	-	-	4,981
Palmetto Shooting Complex	-	-	-	431,008	431,008	-	-	-	431,008
Postage	330,709	26,116	-	17,320	374,145	6,842	5,990	12,832	386,977
Professional fees	-	-	-	-	-	152,493	-	152,493	152,493
Repairs and maintenance	27,000	27,000	27,000	27,001	108,001	27,001	-	27,001	135,002
Shoot expense	-	-	-	244,314	244,314	-	-	-	244,314
Super Fund	-	-	1,454,239	-	1,454,239	-	-	-	1,454,239
Supplies	2,971	5,655	2,541	7,528	18,695	2,133	493	2,626	21,321
Telephone and utilities	63,882	87,417	39,816	79,585	270,700	39,817	1,063	40,880	311,580
Travel	192,453	374,911	49,981	364,915	982,260	29,988	141,432	171,420	1,153,680
Other expenses	128,175	136,923	208,892	226,999	700,989	144,762	54,882	199,644	900,633
Total other expenses	1,681,128	1,658,318	8,872,363	3,752,394	15,964,203	1,211,569	489,318	1,700,887	17,665,090
Total expenses before depreciation and amortization	2,305,238	2,467,285	12,768,205	11,408,730	28,949,458	4,483,256	1,635,667	6,118,923	35,068,381
Depreciation and amortization	102,374	102,374	307,121	102,374	614,243	445,996	-	445,996	1,060,239
Total expenses	\$ 2,407,612	\$ 2,569,659	\$ 13,075,326	\$ 11,511,104	\$ 29,563,701	\$ 4,929,252	\$ 1,635,667	\$ 6,564,919	\$ 36,128,620

The accompanying notes are an integral part of these financial statements.

National Wild Turkey Federation, Inc. and Affiliates
 Combined Statements of Cash Flows
 Years Ended August 31,

	2022	2021
Cash flows from operating activities:		
Change in net assets	\$ 7,147,848	\$ 5,586,930
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	1,122,688	1,060,239
Net gain on sales of land and equipment	(1,140,706)	(293,553)
Loan forgiveness	(2,000,000)	(3,575,300)
Change in assets and liabilities:		
Accounts receivable	560,976	202,490
Prepaid merchandise	(186,030)	(396,331)
Inventories	158,872	2,517,101
Accounts payable	(461,757)	765,289
Accrued expenses	148,435	(414,917)
Deferred revenues	(260,379)	218,648
Net cash provided by operating activities	5,089,947	5,670,596
Cash flows from investing activities:		
Purchase of land, building, and equipment	(473,822)	(816,095)
Proceeds from sales of land and equipment	2,226,280	625,545
Net cash provided by (used in) investing activities	1,752,458	(190,550)
Cash flows from financing activities:		
Payment of loan origination fees	(34,650)	-
Proceeds from refundable advance	-	2,000,000
Net cash (used in) provided by financing activities	(34,650)	2,000,000
Net increase in cash and cash equivalents	6,807,755	7,480,046
Cash and cash equivalents, beginning of year	14,779,048	7,299,002
Cash and cash equivalents, end of year	\$ 21,586,803	\$ 14,779,048
Reconciliation of cash and cash equivalents reflected in the combined statements of cash flows to the combined statements of financial position:		
Cash and cash equivalents	\$ 14,760,621	\$ 7,304,179
Donot restricted cash and cash equivalents	6,826,182	7,474,869
	\$ 21,586,803	\$ 14,779,048

The accompanying notes are an integral part of these financial statements.

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 1. Summary of Significant Accounting Policies

Nature of Operations – National Wild Turkey Federation, Inc. and Affiliates (the “Federation”) is a nonprofit organization that promotes public awareness of, and support for, the conservation and wise management of the American wild turkeys and the preservation of the turkey hunting tradition. The Federation has established chapters in cities across the United States of America. These chapters support the Federation and benefit from the overall success of their programs. The Federation operates in all states and in several foreign countries.

Financial Statements – The accompanying combined financial statements include the combined accounts of the National Wild Turkey Federation, Inc., the American Upland Land Trust, LLC (included within NWTF of the combining financial statements), the National Wild Turkey Federation Research Foundation, Inc. (“Research Foundation”), and the NWTF Foundation, Inc. (“Foundation”), which are either under common control or exist solely to support the mission of the Federation. The combined financial statements of the four entities have been combined in accordance with accounting principles generally accepted in the United States of America and all intercompany accounts have been eliminated.

Accounting Principles – The Federation follows accounting principles generally accepted in the United States of America on accounting for contributions and financial statements of not-for-profit organizations, which require reporting revenue and net assets by classification of either without donor restrictions or with donor restrictions.

Basis of Presentation – Financial statement presentation follows the recommendations of the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 958, *Not for Profit Entities*. The Federation is required to report information regarding its financial position and activities according to the following net asset classifications:

Without Donor Restrictions: Net assets that are not subject to donor imposed restrictions and may be expended for any purpose in performing the primary objectives of the Federation. The governing board has discretionary control over these resources.

With Donor Restrictions: Net assets resulting from contributions restricted by outside sources are reported as having donor restrictions and are distinguished from net assets without restrictions allocated to specific purposes by action of the governing board. Externally restricted net assets may only be utilized in accordance with the purposes established by the source of net assets and are in contrast with net assets without donor restrictions over which the governing board retains full control for use in achieving any of its institutional purposes.

Cash and Cash Equivalents – For purposes of reporting cash flows, the Federation considers all demand deposits and all liquid non-equity investments with a maturity of three months or less to be cash equivalents. Cash includes donor-restricted cash related to the Research Foundation and the Foundation of \$2,284,815 and \$1,267,319 at August 31, 2022 and 2021, respectively, as well as donor-restricted cash related to the sale of Utah conservation permits of \$216,931 and \$276,266, at August 31, 2022 and 2021, respectively. The Utah Department of Natural Resources requires proceeds from the sale of conservation permits to be kept in a separate bank account. The Federation is in compliance with this requirement as of August 31, 2022.

Accounts Receivable – Receivables are carried at invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a periodic basis. Management determines the allowance for doubtful accounts and banquet losses by regularly evaluating individual customer and chapter receivables and considering a customer’s or chapter’s financial condition, credit history, and current economic conditions. Receivables are written off when deemed uncollectible. Recoveries of trade receivables previously written off are recorded when received.

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 1. Summary of Significant Accounting Policies (continued)

Inventories – Inventories consist primarily of firearms and are stated at the lower of cost (first-in, first-out basis) or market (net realizable value).

Prepaid Merchandise – Prepaid merchandise consists of items to be used by chapters for banquets during the next banquet season.

Land Held for Sale – Land held for sale includes properties that are not used for business activities. The land is measured at the lower of the carrying amount or fair value less costs of sale. During the year ended August 31, 2022, the Federation sold previously donated land for \$2,226,280, recognizing a gain on the sale of \$1,140,706 over net book value of \$1,085,573.

Other Assets – Other assets consists of debt issuance costs incurred in obtaining the line of credit. These costs are amortized on the straight-line method, over the life of the agreement. Debt issuance costs less accumulated amortization were \$28,875 and \$30,417 at August 31, 2022 and 2021, respectively. Amortization expense on debt issuance costs was \$36,192 and \$36,500 as of and for the years ended August 31, 2022 and 2021, respectively.

Land, Building, and Equipment – Land, building, and equipment are stated at cost except for donated property, which is stated at fair market value at the date of the donation. Additions with a cost or fair value of less than \$1,000 and an estimated life of less than three years are expensed as incurred. Depreciation is provided over the estimated useful lives of the assets and computed using the straight-line method.

Costs of Borrowing – Interest costs on borrowed funds during the period of construction of capital assets are capitalized as a component of the cost of acquiring those assets. No interest was capitalized in 2022 or 2021.

Recognition of Donor Restrictions – Support that is restricted by the donor is reported as an increase in net assets with restrictions. When a restriction expires, net assets with restrictions are reclassified to net assets without restrictions.

Revenue Recognition and Deferred Revenue – The Federation recognizes revenue in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Update (“ASU”) 2014-09, *Revenue from Contracts with Customers* (Topic 606). The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled for those goods or services. See Note 2 for additional disclosures.

In accordance with Topic 606, the Federation recognizes revenue when control of the promised goods or services are transferred to the Federation’s outside parties in an amount that reflects the consideration the Federation expects to be entitled to in exchange for those goods or services. Topic 606 also requires new and expanded disclosures regarding revenue recognition to ensure understanding as to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The Federation has identified membership dues, advertising income, and program services as revenue categories subject to the adoption of Topic 606.

Membership dues - The Federation offers membership of various categories that typically last for a term of one year. Membership payments received from Federation members are considered equivalent to contributions without donor restrictions and are recognized as revenue when received. The Federation disaggregates fees from these memberships between contributions and exchange transactions. The Federation recognizes revenue related to the contribution portion on the initiation or renewal of membership. The exchange portion is recognized when performance obligations are satisfied. This includes items being exchanged, such as magazines and promotional items, which are recognized as satisfied performance obligations when delivered to the member, or free tickets to events, which are recognized as satisfied when the event occurs.

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 1. Summary of Significant Accounting Policies (continued)

Advertising income – Advertising income involves sales of sponsorships or promotional advertising in either the Federation’s publications or broadcasts. Advertising income is derived from individuals and businesses in the form of cash or value in-kind in exchange for advertising. Revenues are recognized upon issuance of the publication or broadcast. The Federation’s performance obligations are satisfied at a point in time and the contractual considerations for a given year is recognized once those performance obligations are fulfilled.

Program services – Program services include proceeds from member banquets that are held by chapters, merchandise revenue, and various state and private grants. The Federation’s policy is to recognize banquet proceeds as revenue when earned and collectability is reasonably assured, which occurs when the banquet is finalized at the national headquarters. Revenue related to banquet proceeds is deferred until the year in which the banquet occurs. The Federation receives grants primarily on a reimbursement basis. The Federation’s policy is to recognize revenues and receivables when expenses are incurred in connection with the grants.

Contributions – Contributions, including cash, in-kind contributions, and unconditional promises to give are recorded as revenue in the period in which they are received. Conditional contributions are recognized as revenue when the conditions on which they depend have been substantially met.

Federal grants and contracts – Activities funded by governments are often carried out for the benefit of the general public, rather than to obtain goods or services for the government’s own use or benefit. For the Federation, grant revenue is generally recognized when the corresponding expense has been incurred and reimbursement requests have been submitted.

Accounts Receivable – The Federation accounts for its accounts receivable at face amount. Payment terms for receivables are based upon the agreements due under normal trade terms. The Federation estimates an allowance for banquet losses and doubtful accounts generally based on historical losses.

Economic factors – The Federation is impacted by overall economic conditions, as there are fewer available government grants during poor economic conditions, as well contributions from donors using their disposable income.

Collections – The Federation operates the Winchester Museum, a small museum available for viewing by the public on a limited basis. The museum contains displays about wild turkey species, hunting history and land conservation activities. The museum’s collection includes objects that are available to the public or held for that purpose. The museum is housed in the Federation headquarters facility in Edgefield, South Carolina. Most of the museum’s artifacts were acquired via donation between 1998 through 2012. The Museum’s *Collections Management Policy* includes guidance on the documentation, preservation, care, and management of the collections and procedures related to the accession and deaccession of collection items. The Federation follows the recommendations of the American Alliance of Museums (“AAM”) with regard to the Winchester Museum collection.

In conformity with the practice generally followed by the Federation, no value is assigned to the collections in the combined statements of financial position. The objects and furnishings, owned by the Museum with the intent of retention are not reported in the accompanying combined statements of financial position. Per the *Collections Management Policy* and following professional standards and guidelines, any proceeds from deaccessions of collection items are designated for the replenishment or care of other objects within the Museum collection. Expenditures for restoration, stabilization, reconstruction, and development are charged to expense as incurred.

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 1. Summary of Significant Accounting Policies (continued)

Super Fund Contributions – The Hunting Heritage Super Fund (“Super Fund”) was established in 1985 to fund wild turkey restoration, management and other Federation projects. The Super Fund pools money generated by Federation chapters to benefit wild turkey management, wildlife habitat, hunting access and hunter recruitment, retention and reactivation efforts. Super Fund contributions are considered donor-restricted contributions and used for ongoing projects in various states.

Advertising – Advertising costs are expensed as incurred. Advertising costs were \$2,337 and \$745 during the years ended August 31, 2022 and 2021, respectively.

Shipping and Handling Costs – Freight billed to chapters and customers for banquet merchandise and firearms is considered program service revenue and the related freight costs as a program services expense.

Concentration of Credit Risk – The Federation places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation covers \$250,000 for substantially all depository accounts. The Federation from time to time may have amounts on deposit in excess of the insured limits. The Federation had approximately \$5,083,000 and \$1,813,000 which exceeded these insured amounts as of August 31, 2022 and 2021, respectively.

Donated Goods and Services – Donated materials and equipment are reflected as contributions at their fair market value at date of receipt.

Accrued Compensated Absences – The Association expenses and records as a liability the obligations relating to employees' rights to receive vacation compensation for future absences attributable to employees' services as rendered.

Use of Estimates – The preparation of the combined financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts or revenues and expenses during the reporting period. The most significant estimates include the estimated useful lives of property and equipment and the allowance for doubtful accounts. Actual results could differ from those estimates.

Conservation Easements – Conservation easements represent rights to restrict the use, access, and development of certain properties. The Federation is obligated to monitor easements to ensure that the restrictions are maintained. The Federation monitors these easements in the normal course of its operations and associated costs are expensed as incurred. The property owners contribute funds to help with the monitoring costs and these contributions are held in the Research Foundation as net assets with restrictions.

The estimated value of easements is not included in the combined statements of financial position because the easements do not represent a future economic benefit to the Federation.

Functional Allocation – The costs of providing the Federation’s programs and other activities have been reported on a functional basis in the combined statements of activities and changes in net assets. Directly identifiable costs have been allocated to the program or supporting services benefited. Indirect costs have been allocated based on management’s estimate of resources used on behalf of the program or supporting services.

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 1. Summary of Significant Accounting Policies (continued)

Income Tax Status – The Federation is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and the applicable state statutes. Management has evaluated the effect of the guidance provided by U.S. Generally Accepted Accounting Principles on Accounting for Uncertainty in Income Taxes. Management believes that the Federation continues to satisfy the requirements of a tax-exempt organization at August 31, 2022. Management has evaluated the tax positions of the Federation and does not believe that any uncertain tax positions or unrecognized tax benefits exist for the years ended August 31, 2022 and 2021. The Federation’s policy is to report accrued interest related to unrecognized tax benefits, when applicable, in miscellaneous functional category and to report penalties as other expense. The Federation’s tax returns for 2020, 2021, and 2022 are open and subject to investigation.

Recently Implemented Accounting Standards – In 2019, the FASB issued 2019-03, *Not-for-Profit Entities (Topic 958): Updating the definition of Collections*. This ASU specifically addresses the use of proceeds from sales of collections and related disclosures. Collections include groupings of art, historical treasures or similar assets that are: held for the public; preserved and protected; and, when sold, the proceeds are reserved for specified uses. Under the clarified definition, proceeds from the sale of collection items can be used either to acquire new items or directly care for existing items already in possession. ASU 2019-03 further requires an entity to disclose: if collection sale proceeds can in fact be used to acquire new items and/or for the direct care of existing collections; and, if using those proceeds for direct care is allowed, the entity’s definition of “direct care.” The Federation has implemented the ASU for the year-ended August 31, 2022. See prior discussion in Note 1 for additional disclosures.

In September 2020, the FASB issued ASU 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The guidance requires nonprofit entities to present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash or other financial assets. The standard also increases the disclosure requirements around contributed nonfinancial assets, including disaggregating by category the types of contributed nonfinancial assets a nonprofit has received. Adoption of this standard for the year-ended August 31, 2022 did not have a significant impact on these combined financial statements. All of the Federation’s material in-kind contributions are for the Federation’s annual convention or individual banquets or events, primarily in the form of auction items. These contributed items are monetized immediately, valued at the gross selling price received.

Recently Issued Accounting Pronouncements Not Yet Adopted

The FASB issued ASU 2016-02, *Leases*, which will require lessees to recognize a lease liability, which is a lessee’s obligation to make lease payments arising from a lease, measured on a discounted basis; and a right-of-use asset, which is an asset that represents the lessee’s right to use, or control the use of, a specified asset for the lease term. The standard is effective for nonpublic business entities for fiscal years beginning after December 15, 2021 and the Federation is currently evaluating the impact of the pending adoption of ASU 2016-02.

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 2. Revenue Recognition

The following table shows the Federation's revenue disaggregated between revenue categories:

Years ended August 31,	2022	2021
Membership dues, recognized at a point in time	\$ 9,888,419	\$ 6,691,386
Membership dues, recognized over time	2,648,408	1,863,865
Advertising income, recognized at a point in time	719,786	619,437
Program services, recognized at a point in time	29,177,308	23,205,363
Total revenue from contracts with customers	42,433,921	32,380,051
Total other support and revenue	8,338,281	8,580,402
Total support and revenue	\$ 50,772,202	\$ 40,960,453

Contract assets and contract liabilities from contracts with customers consisted of the following at August 31,:

	2022	2021
Contract assets:		
Accounts receivable:		
Advertising	\$ 5,333	\$ 12,311
Banquets	184,666	993,184
Unbilled revenue	24,500	37,946
Reserve for banquet losses	(2,654)	(33,156)
Total contract assets	211,845	1,010,285
Grant receivables	1,264,361	1,247,410
Other receivables	800,201	556,603
Reserve for doubtful accounts	(319,296)	(296,211)
Total other receivables	1,745,266	1,507,802
Total accounts receivable	\$ 1,957,111	\$ 2,518,087
Contract liabilities:		
Deferred revenue:		
Banquets	\$ 441,859	\$ 1,105,940
Membership	29,890	42,069
Total contract liabilities	471,749	1,148,009
Deferred revenue – grants	2,369,865	1,711,858
Other deferred revenues	1,340,188	1,582,314
Total other deferred revenues	3,710,053	3,294,172
Total deferred revenues	\$ 4,181,802	\$ 4,442,181

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 3. Land, Buildings, and Equipment

Land, buildings, and equipment consisted of the following at August 31,:

	<u>Useful Lives</u>	<u>2022</u>	<u>2021</u>
Land		\$ 3,032,411	\$ 3,032,411
Buildings and infrastructure	2-40 years	19,960,849	19,603,593
Furniture	3-15 years	707,065	707,065
Equipment	2-15 years	5,765,820	5,682,371
Vehicles	3-5 years	182,732	182,732
Software	3-5 years	1,027,778	994,659
Gross land, buildings, and equipment		<u>30,676,655</u>	<u>30,202,831</u>
Less accumulated depreciation		<u>(18,743,925)</u>	<u>(17,657,427)</u>
Total land, buildings, and equipment		<u>\$ 11,932,730</u>	<u>\$ 12,545,404</u>

Depreciation expense was \$1,086,496 and \$1,023,739 for the years ended August 31, 2022 and 2021, respectively.

Note 4. Line of Credit and Long-Term Debt

At August 31, 2022, the Federation had two lines of credit in the amounts of \$8,245,672 and \$2,200,000 with maturity dates of February 25, 2025 and August 21, 2027, respectively. At August 31, 2021, the Federation had a line of credit in the amount of \$10,942,759 with a maturity date of June 25, 2022. The borrowing rate on the \$8,245,672 line of credit is 1.35% above the 30-day average Secured Overnight Financing Rate (“SOFR”), which was 3.63% at August 31, 2022. The borrowing rate on the \$2,200,000 line of credit is 3.85%. Both lines of credit are secured by the assets of the Federation.

There were no outstanding balances under the lines of credit at August 31, 2022 and 2021, respectively. The lines of credit agreements require, among other things, the Federation to maintain certain restrictive covenants. As of August 31, 2022, management was not in violation of any of its debt covenants.

From time to time, the Federation and its affiliates have formed intercompany loans. There were no intercompany loans during the years ended August 31, 2022 and 2021.

Long-term debt at August 31, 2021 consisted of a refundable advance in the amount of \$2,000,000, received under the Coronavirus Aid, Relief, and Economic Security (“CARES”) Act. The loan was forgiven during the year ended August 31, 2022, and loan forgiveness in the amount of \$2,000,000 was recorded as part of grant revenue within the combined statement of activities and changes in net assets for the year ended August 31, 2022.

Note 5. CARES Act

In addition to the refundable advance discussed in Note 4, during the year ended August 31, 2022, the Federation utilized the Employee Retention Credit, a provision of the Coronavirus Aid, Relief, and Economic Security (“CARES”) Act. The Employee Retention Credit is a fully refundable tax credit for employers that equals up to 50 percent of qualified wages paid to employees between March 12, 2020 and December 31, 2020, with additional extensions through September 30, 2021. The Company utilized \$1,350,447 in credits during the year ended August 31, 2022. The Federation has accordingly recognized this amount as government grant revenue within the combined statement of activities and changes in net assets for the year ended August 31, 2022.

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 5. CARES Act (continued)

Other federal grant revenue at August 31, 2022 and 2021 consisted of the following:

	<u>2022</u>	<u>2021</u>
PPP loan forgiveness	\$ 2,000,000	\$ 3,575,300
Employee Retention Credit	1,350,447	-
Total CARES Act revenue	<u>\$ 3,350,447</u>	<u>\$ 3,575,300</u>

Note 6. Retirement Plan

The Federation has a 401(k) and profit sharing plan covering all employees who have reached the age of 21 and completed six months of service. For calendar years 2022 and 2021, the overall limit for employee contributions into the plan was the lesser of \$20,500 and \$19,500, respectively, or 75% of the employee's compensation. The Federation may make profit sharing contributions at its discretion based on an integrated allocation formula calculated as a percentage of each eligible active participant's compensation. Eligibility for the discretionary contribution requires the participant to be employed by the Federation on the last day of the plan year and to have worked at least 1,000 hours during the plan year. During the years ended August 31, 2022 and 2021, the Federation's expenses related to the plan were \$333,899 and \$291,433, respectively, which represents amounts paid out as matching contributions during each pay period.

Note 7. Net Assets With Restrictions

Net assets with restrictions are available for the following as of August 31,:

	<u>2022</u>	<u>2021</u>
National Wild Turkey Federation Research Foundation, Inc.	\$ 2,041,233	\$ 925,991
NWTF Foundation, Inc.	243,582	341,328
NWTF, Inc.	100,000	-
Funds held for State Superfund	4,375,070	6,041,253
Paddy's Bluff Operating Funds	166,297	166,297
	<u>\$ 6,926,182</u>	<u>\$ 7,474,869</u>

Note 8. Liquidity and Availability of Resources

The Federation's financial assets available within one year of the balance sheet date for general expenditures are as follows as of August 31,:

	<u>2022</u>	<u>2021</u>
Financial assets at year-end:		
Cash and cash equivalents	\$ 21,586,803	\$ 14,779,048
Accounts receivable	1,957,111	2,518,087
Total financial assets	<u>23,543,914</u>	<u>17,297,135</u>
Less amounts not available to be used within one year	<u>-</u>	<u>-</u>
Liquidity resources: Bank lines of credit	<u>10,445,672</u>	<u>10,942,759</u>
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 33,989,586</u>	<u>\$ 28,239,894</u>

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 9. Operating Leases

The Federation leases vehicles through a lender under operating leases. All leases commenced between November 1, 2019 and August 31, 2022 and are for a lease term of 36 months. Total lease expense was \$281,741 and \$274,761 for the years ended August 31, 2022 and 2021, respectively. Future minimum lease payments are as follows:

2023	\$	139,280
2024		36,421
2025		31,988
Total	<u>\$</u>	<u>207,689</u>

Note 10. Donor-Restricted Endowments

The Federation's endowment consists of one fund established for a variety of purposes. This donor-restricted endowment includes funds contributed to the Federation for the long-term benefit of the future of the Federation. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Federation to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Federation has interpreted the *State Prudent Management of Institutional Funds Act* ("SPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Federation classifies as net assets with restrictions that are perpetual in nature (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with restrictions that are perpetual in nature is classified as net assets with restrictions by purpose until those amounts are appropriated for expenditure by the Federation in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Federation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Federation, and (7) the Federation's investment policies.

Investment Return Objectives, Risk Parameters, and Strategies – The Federation has adopted investment and spending policies, for endowment assets that attempts to maximize total return consistent with an acceptable level of risk. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy – The Federation's spending policy is not to spend the funds unless needed to defend the development of land. The Federation expects the current spending policy to allow its endowment funds to grow at a nominal rate, which is consistent with the Federation's objective to maintain the purchasing power of the endowment assets.

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 10. Donor-Restricted Endowments (continued)

Endowment net asset composition by type of Fund consisted of the following at August 31, 2022:

	Net Assets Without Restrictions	Net Assets With Restrictions	Total Endowment Net Assets
Board-designated funds	\$ 77,718	\$ -	\$ 77,718
Donor-restricted endowment funds	-	2,284,815	2,284,815
Total assets at fair value	<u>\$ 77,718</u>	<u>\$ 2,284,815</u>	<u>\$ 2,362,533</u>

Endowment net asset composition by type of Fund consisted of the following at August 31, 2021:

	Net Assets Without Restrictions	Net Assets With Restrictions	Total Endowment Net Assets
Board-designated funds	\$ 77,718	\$ -	\$ 77,718
Donor-restricted endowment funds	-	1,267,319	1,267,319
Total assets at fair value	<u>\$ 77,718</u>	<u>\$ 1,267,319</u>	<u>\$ 1,345,037</u>

Endowment net assets are included in cash and cash equivalents in the combined statements of financial position at August 31, 2022 and 2021. Investment earnings on intercompany loans are considered increases in net assets without restriction for the Endowment and are eliminated in the combined statements of financial position. There were no intercompany loans during the years ended August 31, 2022 and 2021.

Changes in endowment net assets during the year ended August 31, 2022 are as follows:

	Net Assets Without Restrictions	Net Assets With Restrictions	Total Endowment Net Assets
Endowment net assets, beginning	\$ 77,718	\$ 1,267,319	\$ 1,345,037
Contributions	-	1,064,477	1,064,477
Investment income	-	107	107
Net assets released from restriction	-	(47,088)	(47,088)
Endowment net assets, ending	<u>\$ 77,718</u>	<u>\$ 2,284,815</u>	<u>\$ 2,362,533</u>

Changes in endowment net assets during the year ended August 31, 2021 are as follows:

	Net Assets Without Restrictions	Net Assets With Restrictions	Total Endowment Net Assets
Endowment net assets, beginning	\$ 77,718	\$ 1,223,832	\$ 1,301,550
Contributions	-	75,000	75,000
Investment income	-	97	97
Net assets released from restriction	-	(31,610)	(31,610)
Endowment net assets, ending	<u>\$ 77,718</u>	<u>\$ 1,267,319</u>	<u>\$ 1,345,037</u>

National Wild Turkey Federation, Inc. and Affiliates
Notes to Combined Financial Statements

Note 11. Risks and Uncertainties

In March 2020, the outbreak of COVID-19 caused by a novel strain of the coronavirus was recognized as a pandemic by the World Health Organization. The Federation's year ending August 31, 2022 was subsequent to the initial impact of the pandemic, which continues to disrupt global markets. Additionally, during the Federation's year ended August 31, 2022, a conflict between Russia and Ukraine has further destabilized markets and routine supply-chain productions. As a result of the pandemic and the Russian-Ukraine conflict, the Federation has been impacted by significant volatility in markets, interest rates, and rising inflation. Sufficient information is not available to adequately evaluate the short-term or long-term impact to the Federation subsequent to period-end. However, these continuing conditions may adversely impact the Federation's business operations and future financial condition, including but not limited to volatility in the construction industry. Management believes the Federation is taking appropriate actions to mitigate the negative impact of these continuing conditions.

Note 12. Subsequent Events

Management has evaluated subsequent events through December 1, 2022, the date these combined financial statements were available to be issued, for possible recognition or disclosure in the combined financial statements. Management has concluded that no significant subsequent events meet the criteria of professional accounting standards to be recognized or not recognized, but disclosed, in these combined financial statements.

Supplementary Information

National Wild Turkey Federation, Inc. and Affiliates
Combining Statement of Financial Position
August 31, 2022

	NWTF	Research Foundation	Foundation	Eliminations	Total
ASSETS					
Current Assets:					
Cash and cash equivalents	\$ 12,402,833	\$ 2,185,688	\$ 172,100	\$ -	\$ 14,760,621
Donor restricted cash and cash equivalents	4,541,367	2,041,233	243,582	-	6,826,182
Accounts receivable, net	1,957,111	-	-	-	1,957,111
Prepaid merchandise	663,686	-	-	-	663,686
Inventories	320,347	-	-	-	320,347
Land held for sale	1,369,998	-	-	-	1,369,998
Other current assets	28,875	-	-	-	28,875
Due from related party	26,784	-	-	(26,784)	-
Total current assets	<u>21,311,001</u>	<u>4,226,921</u>	<u>415,682</u>	<u>(26,784)</u>	<u>25,926,820</u>
Land, building, and equipment, net of accumulated depreciation	11,932,730	-	-	-	11,932,730
Total assets	<u>\$ 33,243,731</u>	<u>\$ 4,226,921</u>	<u>\$ 415,682</u>	<u>\$ (26,784)</u>	<u>\$ 37,859,550</u>
LIABILITIES AND NET ASSETS					
Current Liabilities:					
Accounts payable	\$ 1,535,717	\$ -	\$ -	\$ -	\$ 1,535,717
Accrued expenses	764,645	24,600	-	-	789,245
Deferred revenues	4,181,802	-	-	-	4,181,802
Due to related party	-	26,784	-	(26,784)	-
Total current liabilities	<u>6,482,164</u>	<u>51,384</u>	<u>-</u>	<u>(26,784)</u>	<u>6,506,764</u>
Long-Term Liabilities:					
Accrued compensated absences, net of current portion	497,893	-	-	-	497,893
Total long-term liabilities	<u>497,893</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>497,893</u>
Net Assets:					
Without donor restrictions	21,622,307	2,068,678	160,008	77,718	23,928,711
With donor restrictions	4,641,367	2,106,859	255,674	(77,718)	6,926,182
Total net assets	<u>26,263,674</u>	<u>4,175,537</u>	<u>415,682</u>	<u>-</u>	<u>30,854,893</u>
Total liabilities and net assets	<u>\$ 33,243,731</u>	<u>\$ 4,226,921</u>	<u>\$ 415,682</u>	<u>\$ (26,784)</u>	<u>\$ 37,859,550</u>

See accompanying independent auditor's report.

National Wild Turkey Federation, Inc. and Affiliates
Combining Statement of Activities and Changes in Net Assets
Year Ended August 31, 2022

	NWTF	Research Foundation	Foundation	Eliminations	Total
Change in Net Assets Without Donor Restrictions:					
Support and Revenue:					
Membership dues	\$ 12,536,827	\$ -	\$ -	\$ -	\$ 12,536,827
Contributions	1,299,008	-	-	-	1,299,008
Advertising income	719,786	-	-	-	719,786
Federal grants and contracts	3,688,826	-	-	-	3,688,826
Other federal grant revenue	3,350,447	-	-	-	3,350,447
Program services	29,177,308	-	-	-	29,177,308
Total Support and Revenue	50,772,202	-	-	-	50,772,202
Net assets released from donor restrictions	1,774,269	26,799	20,289	-	1,821,357
	52,546,471	26,799	20,289	-	52,593,559
Expenses:					
Education	3,236,350	-	-	-	3,236,350
Membership activities	3,004,725	-	-	-	3,004,725
Conservation activities	13,850,241	26,784	-	-	13,877,025
Program services	17,758,627	15	-	-	17,758,642
Administration	6,524,856	-	12,263	-	6,537,119
Fundraising	1,625,843	-	8,026	-	1,633,869
Total Expenses	46,000,642	26,799	20,289	-	46,047,730
Non-operating revenue and expenses:					
Gain on sale of assets	1,150,706	-	-	-	1,150,706
Contribution from Federation	-	2,068,678	-	(2,068,678)	-
Contribution to Research Foundation	(2,068,678)	-	-	2,068,678	-
	(917,972)	2,068,678	-	-	1,150,706
Change in Net Assets Without Donor Restrictions	5,627,857	2,068,678	-	-	7,696,535
Change in Net Assets With Donor Restrictions:					
Super fund contributions	108,086	-	-	-	108,086
Contribution from Foundation	100,000	50,000	-	(150,000)	-
Contribution to Research Foundation	-	-	(50,000)	50,000	-
Contribution to NWTF, Inc.	-	-	(100,000)	100,000	-
Other contributions	-	1,091,934	72,543	-	1,164,477
Interest income	-	107	-	-	107
Net assets released from donor restrictions	(1,774,269)	(26,799)	(20,289)	-	(1,821,357)
Change in Net Assets With Donor Restrictions	(1,566,183)	1,115,242	(97,746)	-	(548,687)
Change in net assets	4,061,674	3,183,920	(97,746)	-	7,147,848
Net assets, beginning of year	22,202,000	991,617	513,428	-	23,707,045
Net assets, end of year	\$ 26,263,674	\$ 4,175,537	\$ 415,682	\$ -	\$ 30,854,893

See accompanying independent auditor's report.